



# TOP-SELLING MASTER-PLANNED COMMUNITES OF 2011

Rankings		Project Name and Location	Developer	Net Sales		YOY%
2011	2010			2011	2010	Δ
1	1	THE VILLAGES The Villages, FL (Central FL)	Villages of Lake Sumter, LLC	2,307	2,208	5%
2	▲ 4	THE WOODLANDS Houston, TX	The Woodlands Development Company	945	786	20%
3	3	CINCO RANCH Houston, TX	Newland Communities	862	815	6%
4	▼ 2	THE IRVINE RANCH <sup>1</sup> Orange County, CA	The Irvine Company	764	984	-22%
5	N/A	ALAMO RANCH <sup>2</sup> San Antonio, TX	Galo Properties	500	N/A	N/A
6	▲ 8	BRAMBLETON Washington, DC	Soave Enterprises	454	352	29%
7	▼ 5	MOUNTAIN'S EDGE Las Vegas, NV	Focus Property Group	434	645	-33%
8	▼ 6	PROVIDENCE Las Vegas, NV	Focus Property Group	421	481	-13%
9	▲ 14	LAKEWOOD RANCH Sarasota, FL	Schroeder-Manatee Ranch, Inc.	391	226	73%
10	▼ 7	TELFAIR Houston, TX	Newland Communities	381	403	-6%
11	▼ 10	STAPLETON Denver, CO	Forest City	379	271	40%
12	N/A	MONTERRA Ft. Lauderdale, FL	CC Devco Homes	359	N/A	N/A
13	▼ 11	BRIDGELAND Houston, TX	The Howard Hughes Corporation	334	250	34%
14	N/A	NOCATEE Jacksonville, FL	The PARC Group	313	N/A	N/A
15	N/A	RIVERSTONE Houston, TX	Johnson Development Corporation	302	N/A	N/A
16	N/A	VALENCIA RESERVE West Palm Beach, FL	GL Homes	281	N/A	N/A
17	N/A	SHADOW CREEK RANCH Houston, TX	Shadow Creek Ranch Development	277	N/A	N/A
18	▼ 9	SIENNA PLANTATION Houston, TX	Johnson Development Corporation	267	288	-7%
19t	N/A	HIGHLANDS RANCH Denver, CO	Shea Homes	261	N/A	N/A
20	N/A	CROSS CREEK RANCH Houston, TX	Trendmaker Development	247	N/A	N/A
21	N/A	OTAY RANCH San Diego, CA	Otay Ranch New Homes/Baldwin & Sons	242	N/A	N/A
22	N/A	WESTRIDGE Dallas, TX	Cambridge Companies	240	N/A	N/A
23	N/A	MORRISON RANCH Phoenix, AZ	Morrison Ranch LLC	239	N/A	N/A
24	▼ 12	DAYBREAK Salt Lake City, UT	Kennecott Land	236	232	2%
25	N/A	EAGLE SPRINGS Houston, TX	Newland Communities	234	N/A	N/A
26	N/A	FISHHAWK RANCH Tampa, FL	Newland Communities	229	N/A	N/A
27	N/A	SUN CITY TEXAS Austin, TX	Pulte/Del Webb	226	N/A	N/A
28t	N/A	CRYSTAL FALLS Austin, TX	The Lookout Development Group	225	N/A	N/A
28t	N/A	CASTLE HILLS Dallas, TX	Bright Realty	225	N/A	N/A
29	N/A	HERITAGE WAKE FOREST Raleigh-Durham, NC	Ammons Development Group	223	N/A	N/A
30	N/A	SUMMERLIN Las Vegas, NV	The Howard Hughes Corporation	221	N/A	N/A
31	▼ 22	TERAVISTA Austin, TX	Newland Communities	215	171	26%
32	N/A	FRISCO LAKES Dallas, TX	Pulte/Del Webb	213	N/A	N/A
33	N/A	CAROLINA LAKES Charlotte, NC	Pulte/Del Webb	202	N/A	N/A
34	N/A	WESTHEIMER LAKES Houston, TX	Canyon Gate/Land Tejas	200	N/A	N/A
35	N/A	FULTON RANCH Phoenix, AZ	Fulton Homes	192	N/A	N/A
36	N/A	AMBERLY Raleigh-Durham, NC	Toll/Pulte-Del Webb	189	N/A	N/A
37	N/A	SUMMERWOOD Houston, TX	Newland Communities	188	N/A	N/A
38	N/A	FIRETHORNE Houston, TX	JDC/Firethorne	180	N/A	N/A
39t	N/A	STEINER RANCH Austin, TX	Taylor Morrison	175	N/A	N/A
39t	▼ 15	VISTANCIA Phoenix, AZ	Shea Homes	175	217	-19%
39t	N/A	HARLAN RANCH Fresno, CA	Wilson/Wathen Castanos Hybrid Homes	175	N/A	N/A
40	N/A	CANE BAY PLANTATION Charleston, SC	Gramling Brothers Real Estate & Dev.	174	N/A	N/A
41	N/A	CAROLINA PRESERVE Raleigh-Durham, NC	Pulte/Del Webb	170	N/A	N/A
42	N/A	VERRADO Phoenix, AZ	DMB	169	N/A	N/A
43	N/A	DURBIN CROSSING Jacksonville, FL	Durbin Crossing LLC/ Durbin Crossing North LLC	167	N/A	N/A
44	N/A	SUN CITY SHADOW HILLS Coachella Valley, CA	Pulte/Del Webb	165	N/A	N/A
45	N/A	DEL WEBB LAKE PROVIDENCE Nashville, TN	Pulte/Del Webb	156	N/A	N/A
46	N/A	ESTRELLA Phoenix, AZ	Newland Communities	155	N/A	N/A
47	N/A	FESTIVAL RANCH Phoenix, AZ	Pulte/Del Webb	152	N/A	N/A
48	▼ 18	THE MEADOWS Denver, CO	Castle Rock Dev Company	150	189	-21%
49	▼ 13	CARMEL VALLEY San Diego, CA	Pardee	147	227	-35%
50	N/A	WESTPARK Sacramento, CA	Westpark, LLC	146	N/A	N/A

<sup>1</sup>Irvine includes Portola Springs, Stonegate East, Woodbury East, Woodbury, Laguna Altura & Crystal Cove.

<sup>2</sup>Estimate

**TOTAL** 16,874